**The Shakespeare Series – Get to Know the Bard!**

If you’ve never enjoyed Shakespeare, or if you had to sit through performances you thought would never end, or if you think that enjoying his works is only for researchers and scholars … think again!

This series of three entertaining two-hour class meetings will have you marveling at the Bard, enjoying him like you never ever did before, and looking forward to more. In the first session, “Don’t Fear Shakespeare,” we’ll look at bite-sized pieces of the colossal mountain of his output. We’ll talk about different approaches to studying, acting, analyzing, directing, critiquing and watching performances of plays. Bring your questions. The second session will focus on a portion of a play, poem or theme, developed via class consensus in the first session. Video excerpts of plays and master classes will enhance our discussions. We’ll experiment in the third session — perhaps with doing our own readings, revisiting video excerpts to get new insights, or discussing methods of textual, psychological, literary or historical analysis of the great Bard.

**Instructor:** Richard Kantro  
**Session dates:** Sundays, May 31, June 7, and 14, 2015  
**Time:** 12:30 p.m.–3 p.m.  
**Registration fee:** $100. No texts required.  
**Location:** Off-site at the Long Island Maritime Museum, 86 West Avenue, West Sayville, NY 11796 (must provide your own transportation)  
**Pre-registration fee:** $90

About the instructor: Richard Kantro is a writer, editor, webmaster and IT project manager; and a veteran of several Fortune 1000 and other firms in the IT, health care, legal, financial and manufacturing sectors. He graduated from SUNY University at Buffalo with a B.A. in English, and from Columbia University with certification in computing.

**Basic Beekeeping: A One-Day Crash Course**

This course is a condensation of the season-long class, but with no bee yard time. It's suitable for novices, or as a refresher course for those with experience. You can take the course to improve your beekeeping, start your bees this year, or in preparation for a possible future start. Get ready to keep your own bees! Topics include starting a hive of bees, overwintered colony revival, colony buildup, introduction to pests and diseases, honey production and processing, queen replacement and seasonal preparation.

**Instructor:** Ray Lackey  
**Session date:** Saturday, March 21, 2015  
**Time:** 8:15 a.m. to 4:15 p.m. (7.5 hours)  
**Location:** O'Connor Hall, Room N216, St Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee:** $150, which includes textbook  
**Does not apply to pre registration fees and LEOR members**

About the instructor: Ray Lackey has been keeping honeybees on Long Island for over 25 years. He received a Master Beekeeper Certification from Eastern Apiculture Society at Ohio State University in 1995. Ray has served four nonconsecutive terms as president of the Long Island Beekeepers Association, and speaks regularly at schools, scout meetings, nature centers and adult groups on pollination, beekeeping and pesticides. He has built, installed and maintained observation hives at nature centers, and he has written a booklet on observation hive maintenance for schools, museums and nature centers. Professionally, Ray works in electronic engineering, with hobbies in gardening, tropical fish and, of course, honeybees.

**Getting Started Series for Social Media with Instructor Brian Wasson**

Brian is an educational technology enthusiast who has been helping educators, adults, and students integrate technology into their school and professional work lives for the past 18 years. As an advocate for the careful and thoughtful use of technology, he has helped hundreds of educators explore Web 2.0 technologies and social media. You will find him online in many social sites discussing everything from higher education topics of the day, to technology use in health care, to effective use of social media. He strives to help the world learn to use technology to create, contribute, connect, and communicate.

**MARCH: USING TWITTER FOR YOUR BUSINESS**

Twitter is a great tool for engaging with customers, both current and new. By using smart, proactive techniques you can obtain leads and improve customer service and experience. Join us in this course where you will learn how to get started on Twitter, understand specific Twitter lingo, connect effectively with those you follow and with your followers, search and use hashtags, and manage the flow of content and conversion using third-party Twitter tools. If you have found yourself feeling confused about Twitter and want someone to explain the basics of getting started, then this course is for you.

This hands-on course takes place in a computer lab and is geared for Twitter beginners. Computer and Internet experience is preferred.
**Session dates:** Wednesdays, March 18 and 25, 2015  
**Time:** 7-9 p.m.  
**Location and Room:** O'Conner Hall, Room E220, St Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee (four hours of training):** $135  
**Pre-registration fee:** $125  
**Full-series package fee (all four listed courses):** $459  
**Registration is limited to 10 students.**

**April: Introduction to LinkedIn**  
LinkedIn has been dubbed the social network for professionals and businesses. The core functionality of the tool is to make connections. This is an important piece of any business strategy. After attendees understand how to set up and effectively use their profile and messages while also engaging with connections, the course will move to learning about searching, working with discussion groups and more. Participants in this course will also learn how to set up and manage a company page.  
This hands-on course takes place in a computer lab and is geared for LinkedIn beginners. Students should have some computer and Internet experience.

**Session dates:** Wednesdays, April 22 and 29, 2015  
**Time:** 7-9 p.m.  
**Location:** O'Connor Hall, room E220, St. Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee (four hours of training):** $135  
**Pre-registration fee:** $125  
**Full-series package fee (all four listed courses):** $459  
**Limited to 10 students.**

**May: Introduction to Multimedia-Driven Social Media Tools (Instagram & Pinterest)**  
Social media tools that cater to visually appealing content can drive traffic to your website and help increase both sales and a customer base. Two of the more popular tools in this area are Pinterest and Instagram. Both platforms provide a great and easy way to showcase business content and interact with customers. Join us in this course where attendees will learn how to create and manage accounts, add and find both content and customers, organize content in boards and using hashtags, and determine engagement levels and posting effectiveness.  
This hands-on course takes place in a computer lab and is geared for Pinterest and Instagram beginners. Students should have some computer and Internet experience.

**Session dates:** Wednesdays, May 20 and 27, 2015  
**Time:** 7-9 p.m.  
**Location and Room:** O'Connor Hall, Room E220, St. Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee (four hours of training):** $135  
**Pre-registration fee:** $125  
**Full series package fee (all four listed courses):** $459  
**Registration is limited to 10 students.**

**June: Introduction to Social Media Management Tools — Working with Tweetdeck and HootSuite**  
Experienced social media users will tell you that checking multiple social sites and accounts throughout the day is both frustrating and time consuming. A great way of staying on top of your “social brand” and interacting with customers is to use one of the many social media management tools available today. This course will focus on the using TweetDeck to manage Twitter accounts and using Hootsuite to manage accounts from multiple social media platforms (Twitter, LinkedIn, Instagram and more). Attendees will learn how to set up and manage social media accounts in each platform, compose and post social content, follow and search for social content with streams/columns/tabs, follow social keywords, schedule content for posting and check basic analytics.  
This hands-on course takes place in a computer lab and is geared for new and experienced TweetDeck and Hootsuite users. Familiarity with social media sites (Twitter, Facebook, LinkedIn, etc) is necessary.

**Session dates:** Wednesdays, June 17 and 24, 2015  
**Time:** 7-9 p.m.  
**Location and Room:** O'Connor Hall, Room E220, St. Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee (four hours of training):** $135  
**Pre-registration fee:** $125  
**Full-series package fee (all four listed courses):** $459  
**Registration is limited to 10 students.**
**Introduction to Micro Beer Brewing**

Let your favorite brew be the one you learn to make! This fascinating course will teach you about the making of beer, in particular from the standpoint of today's growing and increasingly popular microbrewery industry.

Topics will include history and basic ingredients, the brewing process, malting and mashing, boiling and cooling, fermentation and packaging, and styles/sensory analysis.

**Session dates:** Tuesdays, March 3, 10, 24 and 31, 2015  
**Time:** 6-8 p.m.  
**Location:** This course will be conducted off-site at Hoptron Brewtique, 22 West Main Street, Patchogue, NY 11772 (must provide your own transportation)  
**Registration fee:** $350 (includes instruction and materials such as beer samples, wort samples, grain, hops, brewing equipment, etc.), does not apply to pre-registration fees or LEOR members

About the Instructor: Patrick McHale, a 2010 St. Joseph's College graduate, has five years of homebrewing experience, and has worked as a tasting room technician, a brewery manager and a craft beertender, and most recently as owner of the Back Alley Brew Shop in Patchogue. He is an active member of the Long Island Beer & Malt Enthusiasts group.

**Let's Get Digital with Instructor Amy Poland**

Smartphones, tablets, e-readers — today's mobile devices are handheld computers with endless possibilities. But how can you optimize the benefits of mobile devices in your own life? Learn about apps and how they can help you in your everyday life. Learn how to be safe in a digital age and protect yourself and your device as you explore apps.

Amy Poland, Ph.D., is an assistant professor in the Department of Criminal Justice at St. Joseph's College. Dr. Poland utilizes technology in both her classroom and research. She is also the social media coordinator for her department, developing and maintaining Facebook and twitter pages for the department. She has presented workshops on the use of Prezi and other educational technology in the classroom. For her social media research, she is currently working on an analysis of live trial blogs of two homicide trials in Iowa.

**MARCH: APPS FOR EVERYDAY LIFE**

Simplify and organize your life, track your health and fitness, social media, reading books and magazines, watch television and movies, music, news and more.

**Session dates:** Mondays, March 16 and 23, 2015  
**Time:** 7-9 p.m.  
**Location:** O'Connor Hall, Room E220, St. Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee (four hours of training):** $135  
**Pre-registration fee:** $125  
**Full-series package fee (all four listed workshops):** $449  
**Registration is limited to 10 students.**

**APRIL: CLOUD COMPUTING**

Create and access content across your mobile devices and computers using apps and storing files in the cloud. Learn how to secure your files in the cloud. Back up your photos and other files from your mobile devices to the cloud.

**Session dates:** Mondays, April 13 and 20, 2015  
**Time:** 7-9 p.m.  
**Location:** O'Connor Hall, Room E220, St. Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee (four hours of training):** $135  
**Pre-registration fee:** $125  
**Full-series package fee (all four listed workshops):** $449  
**Registration is limited to 10 students.**
MAY: APPS FOR PROFESSIONAL PRODUCTIVITY
Find apps to set and track your goals, create and deliver presentations, track expenses and discover apps to help you organize your professional life.

**Session dates:** Mondays, May 4 and 18, 2015  
**Time:** 7-9 p.m.  
**Location:** O'Connor Hall, Room E220, St. Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee (four hours of training):** $135  
**Pre-registration fee:** $125  
**Full-series package fee (all four listed workshops):** $449  
Registration is limited to 10 students.

JUNE: PHOTO EDITING ON YOUR TABLET
Crop and edit your photos to improve their appearance, use filters to change the appearance of your photos and use overlays and frames to create images to share, all on your mobile device.

**Session dates:** Mondays, June 1 and 8, 2015  
**Time:** 7-9 p.m.  
**Location:** O'Connor Hall, Room E220, St. Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee (four hours of training):** $135  
**Pre-registration fee:** $125  
**Full-series package fee (all four listed workshops):** $449  
Registration is limited to 10 students.  
Participants will need to bring their own mobile device(s).

**How to Host a Dinner Party**
This one-session course is designed to take you through the process of becoming a successful dinner party host or hostess. We will discuss easy-to-prepare dinner ideas that are elegant and fun. We will cover the topic from soup to nuts: from the invitations, to the décor, and even to the table settings.

In this course, you will learn how to be a successful dinner party host. We'll cover the following topics:

- What does it mean to host a dinner party?  
- Sending invitations  
- Theme party?  
- What to serve  
- How to set the table for a sit-down: place settings, silverware, glasses, etc.  
- How to set up the serving table  
- How to set up for a buffet  
- How to set up the bar  
- How to decorate  
- Tips for easy clean-up  
- Hiring wait/bartending staff  

**Instructor:** Francine Pollaci  
**Session date:** Saturday, March 7, 2015  
**Time:** 2-4 p.m.  
**Location:** Off-site at the Long Island Maritime Museum, 86 West Avenue, West Sayville, NY 11796  
(must provide your own transportation)  
**Registration fee:** $50  
**Pre-registration fee:** $40

*About the Instructor:* Francine Pollaci, a lifelong Long Island resident, is constantly cooking, thinking about cooking, watching a cooking show or investigating a new recipe idea. She grew up on traditional Sicilian fare and enjoys Italian, American, Asian and Spanish-influenced foods. Her approach is healthy, incorporating low-fat and low-sugar without skimping on taste.
**Introduction to Getting Organized for Everyday People**

This one-session class is designed to take you through different processes of streamlining your life. You will be introduced to concepts, resources and techniques that will assist you in successfully getting organized. This class is intended for people who are ready to let go and get organized. You are not alone! Eighty percent of what we own, we never use! Over 1.4 million Americans suffer from chronic hoarding and clutter. In this course, you will learn the steps to getting organized, benefits of organizing, correlation between time effectiveness and being organized, how to make it a family event, age-appropriate recommendations for toddlers through preteen and up, what to use to get organized, top 10 motivators to your success, six things to do every day and tips for organizing different parts of your home. Handouts will be given in class.

**Instructor:** Francine Pollaci  
**Session date:** Saturday, April 25, 2015  
**Time:** 2-4 p.m.  
**Location:** Off-site at the Long Island Maritime Museum, 86 West Avenue, West Sayville, NY 11796  
(must provide your own transportation)  
**Registration fee:** $50  
**Pre-registration fee:** $40

*About the Instructor:* Francine Pollaci, a lifelong Long Island resident, is constantly cooking, thinking about cooking, watching a cooking show or investigating a new recipe idea. She grew up on traditional Sicilian fare and enjoys Italian, American, Asian & Spanish influenced foods. Her approach is healthy, incorporating low fat and low sugar without skimming on taste.

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**Introduction to Genealogy**

This class is designed to take you step by step through the process of genealogical research. You will be introduced to the resources and techniques needed to track down the information about your family’s history and to build a family tree. This class is intended for beginners and for people who have been doing genealogy for a while, but need some help putting it all together and keeping it organized. Objective In this course, you will learn how to begin the search for your ancestors, organize your search and track the information gathered; and the importance of properly recording names, dates and places. You will discover a variety of resources to locate information, including birth, marriage and death records, and a glossary of genealogical terms. Get introduced to a variety of online DNA testing sites and how to navigate your way around them.

**Instructor:** Francine Pollaci  
**Session date:** Saturday, May 30, 2015  
**Time:** 2-4 p.m.  
**Location:** Offsite at the Long Island Maritime Museum, 86 West Avenue, West Sayville, NY 11796  
(must provide your own transportation)  
**Registration fee:** $80  
**Pre-registration fee:** $70

*About the Instructor:* Francine Pollaci is a seasoned communicator, a lifelong Long Island resident. As an adoptee with no identifying information, she combed newspaper articles and police records, and finally explored DNA testing. She has been searching through records for over 23 years, and understands the genealogical newbie’s hesitation when encountering the vast information that is simultaneously overwhelming and yet so intrinsic to ones very being. In her quest for her familial roots, she encountered several DNA matches or “DNA cousins.”

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**How to Become a Wedding Officiant**

The class is designed to take you step by step through the process of becoming a wedding officiant. You will be introduced a variety of ceremonies, but we will concentrate on weddings. You will learn about different supportive ceremonies, cultures, expectations and tips that will help you succeed at offering a one-of-a-kind ceremony for each prospect. This class is intended for anyone interested in becoming a wedding officiant, and even for those that have been doing it for a while. In this course, you will learn:

- Steps to become a wedding officiant
- Legalities involved in the New York City area
- Additional states you are able to offer your services
- Other ceremonies you are able to perform
- Basic language
- Where to advertise
- Meeting with prospective wedding couples
• Eliciting information to personalize the ceremony
• All about the ceremony
• Types of ceremonies
• Ceremony responsibilities
• Ceremony rituals
• Writing a personalized ceremony
• Why are you charging THAT much money for a 20 minute service!?
• Fairly pricing your services: What to include; what to charge extra for
• Contract – yea or nay?
• Contract verbiage

**Session Date:** Saturday, May 2, 2015  
**Time:** 2-4 p.m.  
**Location:** Offsite at the Long Island Maritime Museum, 86 West Avenue, West Sayville, NY 11796  
(must provide your own transportation)  
**Registration fee:** $60  
**Pre-registration fee:** $50

*About the Instructor:* Francine Pollaci has been an officiant for over eight years, and is ordained as an interfaith reverend. She is a seasoned communicator, and a lifelong Long Island resident. Becoming an officiant started out on a whim when requested by her brother-in-law to marry him and his fiancé. The idea of being an officiant was new and challenging and very exciting; it sparked into something more. The best part about this is that you are part of a wonderful life-altering event. Although she is a practicing Buddhist; her philosophy on marriage is that it is about the wedding couple. In addition to performing weddings in a variety of settings she has done baby blessings, animal blessings, first birthdays and last rites.

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**Basic Drawing**

This is an introductory-to-intermediate-level class that deals with composition and the various techniques and skills involved in drawing (line, tonality, weight and volume). There will be a variety of different drawing mediums used and an emphasis on each student developing their own expressive style.

Students will need to purchase the following supplies prior to the start of the first class meeting:

- 14” x 17” white drawing pad
- Drawing pencils, 2H, 4H and 4B
- Large kneaded eraser

The following is a complete list of supplies needed after the first class meeting:

- Two sticks of compressed charcoal
- 18” ruler
- One sheet of 14” x 17” white pastel paper
- Small box of soft pastels (six to eight colors)
- Blending sticks (stumps)

**Instructor:** George Black  
**Session dates:** Saturdays, March 7, 14 and 21, 2015  
**Time:** 12:30-2:30 p.m.  
**Location:** Offsite at the Long Island Maritime Museum, 86 West Avenue, West Sayville, NY 11796  
(must provide your own transportation)  
**Registration fee:** $160  
**Pre-registration fee for all three classes is $150**

*About the instructor:* George Black has many years of experience working with students of all ages. His experience has involved teaching many different two- and three-dimensional art courses on the college level, to beginners and those with advanced drawing skills alike. As a teacher, George’s main concern is to bring out each person’s inner creative ability, skill and appreciation of the art experience.
Painting I

This is an introductory-to-intermediate-level class that deals with composition and the various techniques and skills involved with painting, from color, to the use of washes, under-layers and the tools used in painting. Various textures and finishing methods will be explored.

Students will need to purchase the following supplies prior to the start of the first class meeting:

- Palette knife
- Brushes (flats, nylon), various sizes ( #1, #4, #6 )
- Rags and jars with lids
- One canvas board, 14” x 17”
- Gesso
- Large tube of titanium white acrylic
- Ultramarine blue acrylic

The following is a complete list of supplies needed after the first class meeting

- Acrylic paints
- Raw Umber
- Burnt Umber
- Yellow Ochre
- Cadmium Red Deep and Light Cadmium Orange
- Burnt Sienna
- Naples Yellow
- Cadmium Yellow Medium
- Viridian Green
- Alizarin Crimson
- Thalo Green
- Two canvases, 14” x 17”

Instructor: George Black

Session dates: Saturdays, May 23, 30, June 6, 13, and 27, 2015
Time: 12:30-2:30 p.m.
Location: Off-site at the Long Island Maritime Museum, 86 West Avenue, West Sayville, NY 11796
(must provide your own transportation)

Registration fee: $160
Pre-registration fee for all five classes is $150

About the instructor: George Black has many years of experience working with students of all ages. His experience has involved teaching many different two- and three-dimensional art courses on the college level, to beginners and those with advanced drawing skills alike. As a teacher, George's main concern is to bring out each person's inner creative ability, skill and appreciation of the art experience.

New 2015 SHRM Learning System for SHRM-CP/SHRM-SCP

Our course is based on the new 2015 SHRM Learning System for SHRM-CP/SHRM-SCP. Comprising comprehensive learning modules teaching the SHRM Body of Competency and Knowledge™ (SHRM BoCK™) and online resources, these study materials streamline study time, accelerate learning and build confidence for passing the SHRM-CP/SHRM-SCP exam. Expand and test your knowledge and practical, real-life competencies in areas critical for HR career success. By attending our course, you’ll benefit from:

- An experienced, certified instructor
- The SHRM Learning System, historically ranked the No. 1 HR certification prep tool
- A structured learning experience that keeps you on track
- Opportunities to network and learn from your peers

Register now for our spring class. Don’t miss out!

sjcny.edu/SHRMLI

Pre registration and LEOR does not apply.

The fee includes all required readings, workbook and mastery tests. Individuals choosing self-study pay basically the same fee for the SHRM Learning System® materials alone.
The World of Cheese!

This course — exciting and delicious — will be a discussion of the various types of cheeses; the animals they come from; the cheese-making process; raw vs. pasteurized milks; terroir and how it effects the flavor and name of the cheese; and finally presenting, pairing and eating the cheese (serving suggestions and how to arrange a tasting mildest to strongest).

And what would a “world of cheese” class be without a cheese tasting?

Instructor: Rosemary Dougherty Batcheller
Session date: Thursday, May 7, 2015
Time: 6-8 p.m.
Location: Off-site at The Village Cheese Shop, 105 Love Lane, Mattituck, NY 11952 (must provide your own transportation)
Registration fee: $50
Pre-registration fee: $40
Class size limit: 10-25

About the instructor: A St. Joseph’s alumna, Rosemary Batcheller began her career in cheese in 1988, working for her father-in-law at the Southampton Village Cheese Shop. Since then, she has traveled to Burgundy, Dijon, Calabria, Puglia, Piedmonte and Sicily, and has toured farms throughout the Northeast in an attempt to deepen her understanding of cheese production and the artisanal production of various other specialty foods. In a testament to her knowledge of fine foods and cheeses, Rosemary has been a guest lecturer at St. Joseph’s College for classes featuring global foods and small businesses, and she hosts tasting events and informational seminars both in a wide variety of venues.

S.S. LEOR — St. Joseph's College “Life Enrichment Opportunities for Retirees”

Ahoy, and welcome aboard the S.S. LEOR — St. Joseph’s College “Life Enrichment Opportunities for Retirees” for 62 and older.

In conjunction with the Long Island Maritime Museum in West Sayville, we are proud to offer this program for seniors to take part in the exciting activities of the museum, and breathe in the ambience of the sea!

Membership includes:
- One-year admission to the LI MM Museum ($35 value)
- One free sail aboard Priscilla ($30 value, offered with the purchase of one sail)
- Special Events Access (SEA) card ($32 value)
- Invitations to “Members Only” events
- Free admission to the LI MM lecture series “NaturallySpeaking”
- 10 percent discount in the Museum Gift Shop
- Subscription to the Museum's email newsletter Wrack Lines
- Invitations to attend St. Joseph’s College events (note that some SJC events will have a registration fee and some will be offered at no charge)
- $10 off St. Joseph's College continuing-education registration fees on the following courses: The Shakespeare Series, How to Host a Dinner Party, Introduction to Getting Organized, Introduction to Genealogy, How to Become a Wedding Officiant, and Basic Drawing.

Location: Off-site at the Long Island Maritime Museum, 86 West Avenue, West Sayville, NY 11796
LEOR membership fee: $150 (spring/fall 2015)

Entrepreneurship 101

This workshop provides an overview for the aspiring entrepreneur. Topics surveyed include entrepreneurship as a source of innovation, business performance and feasibility analysis. Through scenario building and analysis, students will problem-solve many of the key dilemmas associated with starting their business.

Instructor: Richard Morfopoulos
Session Date: Thursday, June 4, 2015
Time: 6-9 p.m.
Location: O’Connor Hall, St Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772 (room TBA)
Registration fee: $100
Pre-registration fee: $90
Limited seats

About the instructor: Dr. Morfopoulos is the CEO of Universal Abilities (universalabilities.net). He holds a Ph.D. in Organizational Studies and possesses more than two decades of experience in postsecondary education. Dr. Morfopoulos has published numerous articles and chapters related to social entrepreneurship, and currently serves as consulting editor of the International Journal of Social Entrepreneurship and Innovation (JUSEI). He previously worked as an account executive for two of the largest search firms in the world, and he has served as chair of the business department at a Long Island college, for which he is also a trustee. Dr. Morfopoulos is a co-author of a practitioner’s text to social entrepreneurship.
**Develop Your Business Plan**

In this course, students will learn the fundamental steps to preparing effective business plans. This includes starting the process of writing a business plan, knowing what to do before the business plan is written, and a guide on how to actually prepare the business plan.

**Instructor:** Richard Morfopoulos  
**Session Date:** Thursday, June 11, 2015  
**Time:** 6-9 p.m.  
**Location:** O’Connor Hall, St Joseph’s College, 155 West Roe Boulevard, Patchogue, NY 11772 (room TBA)  
**Registration fee:** $100  
**Pre-registration fee:** $90  
**Limited seats**

*About the instructor:* Dr. Morfopoulos is an educator with over 20 years of experience, and is the CEO and visionary of Universal Abilities (universalabilities.net). He earned a Ph.D. in organizational studies, and he possesses over two decades of experience in post-secondary education. He has published numerous articles and chapters related to social entrepreneurship. Dr. Morfopoulos currently serves as the consulting editor of the International Journal of Social Entrepreneurship and Innovation (IJSEI). He has worked as an account executive for two of the largest search firms in the world — Management Recruiters International and Dunhill International — and he has served as chairman of the Business Department and as a trustee at a Long Island-based college. Dr. Morfopoulos is a co-author of a practitioner’s text to social entrepreneurship.

**America’s Boating Safety Course**

This course is taught by qualified instructors from Flotilla 01-01. Upon successfully completing this 10-hour course you will receive a certificate that is acceptable to New York State for the operation of recreational boats or personal water crafts (PWCs). The topics covered include: Introduction to safety equipment, safe navigation and trailering. Many boat insurance companies offer discounts to boaters who successfully complete America’s Course.

**Instructor:** Steven Cottral, FSO-PE, USCG Auxiliary Flotilla 01-01  
**Session date:** Saturday, March 7, 2015  
**Time:** 8 a.m.-4:30 p.m.  
**Location:** O’Connor Hall, Room N212, St Joseph's College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee:** $70, which includes materials  
**Pre-registration fee:** $60

**Great South Bay Piloting**

This comprehensive class will provide the Long Island boater with the skills needed to safely navigate the South Shore. Topics include names and definitions of types of navigation, voyage planning and navigation, trip and cruise planning, nautical charting, navigation and instruments, dead reckoning and current sailing.

This course is NOT intended to teach the use GPS instruments; it’s intention is to provide students with the knowledge needed to successfully chart their watercraft should their GPS instruments fail.

Students will need to purchase the following materials/or they may purchase them from the class instructor on the first day of class: Plotter compass and rolling ruler

**Instructor:** Steven Cottral, FSO-PE, USCG Auxiliary Flotilla 01-01  
**Sessions dates:** Saturdays, April 11 and 25, 2015  
**Time:** 8 a.m.-4:30 p.m.  
**Location:** O’Connor Hall, Room N214, St Joseph’s College, 155 West Roe Boulevard, Patchogue, NY 11772  
**Registration fee:** $200, which includes materials  
**Pre-registration fee:** $190
ST. JOSEPH’S COLLEGE CONTINUING EDUCATION — PERSONAL ENRICHMENT PROGRAM
REGISTRATION PAGE

NOTE: The College reserves the right to cancel courses. In the event of cancellation, all registrants will be notified immediately and a full refund will be made. Persons wishing to cancel their enrollment receive a refund of registration fee must do so in writing no later than five days prior to the first class.

Name: _______________________________________________________________________________________________

Address: ___________________________________________________________________________________________

_______________________________________________________________________________________ _ _ _ __

____________________________________________________________________________________________

Contact telephone number: ___________________________ Email: ___________________________

Desired courses:

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For more information, or to register by phone, contact JoAnn Petrone at 631.687.1244 or jpetrone@sjcny.edu. Registration forms may also be faxed to 631.650.2527.

Please submit payment via check, money order or credit card.

My $_______ check (or money order), made payable to St. Joseph's College is enclosed.

Mail to: St. Joseph’s College Continuing Education
Attn: JoAnn Petrone
155 West Roe Boulevard
Patchogue, NY 11772

Credit Card Authorization

☐ MasterCard ☐ Visa ☐ Discover ☐ AMEX

Cardholder name______________________________________________________________

Credit card number___________________________________________________________

Expiration date____________________ Verifcation code_________________ Amount $____________________

Signature______________________________________________________________ Date________________________

Not responsible for misprints.